

GEN 14/01 5.6-470

10 January, 2014.

Denis Lemelin,
National President,
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Dear Denis,

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Len Cooper

Divisional President

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Divisional Secretary

ABN 22 401 014 998

We are writing to offer our support for your campaign against the proposed changes to delivery standards in Canada. We were shocked to hear of the proposals. They are myopic in the extreme and it seems designed to just kill off traditional based mail. We know from surveys conducted in Australia that both customers and businesses still value traditional mail highly and volume declines are a generational change and panicked knee jerk reactions such as those proposed in Canada are unwelcome and unwarranted.

The CWU in Australia have, as the CUPW have in Canada, been advocating for Australia Post to provide more services such as banking and insurance. We also believe that Australia Post and the mail houses should be actively marketing and promoting traditional mail. We do not think that such actions will increase mail volumes, but go some way to slowing the decline while new services and products come on line.

We wish you all the best in your campaign and please do not hesitate to ask for any support that you may need. Martin O'Nea (National Assistant Secretary, Postal) and I are hoping to visit you in the Spring. We will stay in regular contact.

Av Revior Denis, dans l'unité,

Dan Dwyer,

DIVISIONAL SECRETARY.

MO:mp