

# The Facts: Postal profit vs. loss

## Profits for last 20 of 22 years

Canada Post has reported profits every year since 1996, with the exception of 2011 and 2013.

**2011:** Our public postal service reported a net loss of \$188 million as a result of a lockout of CUPW members and two one-time events: 1) a special pay equity payment and 2) a special pension adjustment resulting from changes to the Pension Benefits Standard Act.

**2013:** Canada Post introduced new and revised accounting standards, which had a one-time impact of reducing net profits by \$350 million, turning what would have been a \$321 million net profit into a net loss of \$29 million.

## In spite of predictions, there is no financial crisis at Canada Post.

Canada Post and other bodies have a deplorable record when it comes to making predictions about the corporation's financial viability, and 2016 was no exception:

- The corporation's latest 5-year plan predicted our postal service (consolidated) would lose \$20 million in 2016.
- The federal government's Canada Post Review Task Force forecast losses of \$100 million in 2016.
- A Conference Board of Canada report, entitled *The Future of Postal Service in Canada*, predicted losses from operations of \$550 million in 2016. This report was commissioned by Canada Post in the run up to announcing massive cuts to postal service, including the elimination of home mail delivery.

## In 2016, Canada Post once again turned a profit.

Canada Post Group:

Net profit – \$81 million

Profit before tax \$114-million

Profit from operations – \$149 million

Canada Post Segment:

Profit before tax – \$55 million

Profit from operations – \$63 million